



Dear Coach,

You are working way too hard. Coaching should be fun. Travel is fun. Travel arranging, not so much.

Why not give the travel arranging task to Travel 2 Give Sports? And Travel 2 Give Sports will give right back to you.

Here's how it works....

Travel 2 Give Sports will take your game and tournament schedule for the season and book all travel at one time. We won't bother you with the details until the work is finished. We will take your input and give you back what you asked for, with improvements and the best prices negotiated by some of the top professionals in the travel business.

We can even put a season-long rooming list, with creditcard numbers for all team travellers, including coaches, parents, cheerleaders and fans where everyone can sign up easily – on your website or ours. Parents will call us not you.

This might be the best part. (getting rid of the hassle might be the best part.) Travel 2 Give will give your team 50% of our agency's commissions from travel your team booked with us. It's our way of saying thank you for your business but it is also our investment in the success of your team's overall success.

Thank you for your interest in Travel 2 Give Sports. We look forward to discussing the details with you shortly.

Sincerely,

The Travel 2 Give Sports Team



Why Travel 2 Give Sports?

Travel2Give Sports Features	Benefits
<ul style="list-style-type: none"> Do all of the work associated with making your travel arrangements. 	<ul style="list-style-type: none"> No more hassles No more long hotel searches No more hotel negotiations No more last-minute calls from parents No more fundraising Leaves you free to coach, support, have fun
<ul style="list-style-type: none"> Give 50% of our agency commission back to your team 	<ul style="list-style-type: none"> Retain more funds from team operating budget More funds for travel More funds for equipment
<ul style="list-style-type: none"> No extra markups or undisclosed rebates 	<ul style="list-style-type: none"> You get 50% of our actual profits after all discounts, rebates, overrides are calculated
<ul style="list-style-type: none"> Fully licensed, accredited Travel agency 	<ul style="list-style-type: none"> Working with an agency that meets and exceeds all criteria for travel excellence
<ul style="list-style-type: none"> Experienced sports travel agent for amateur, collegiate, professional teams (SMU, Baylor University, Texas Rangers, Dallas Mavericks) 	<ul style="list-style-type: none"> You can delegate the entire travel task to us with complete confidence
<ul style="list-style-type: none"> Special niche in hotel industry. Director of operations was Executive Vice President for Hotels.com 	<ul style="list-style-type: none"> Top hotels at value rates Best deals on lodging Best amenities Skilled negotiator working for you
<ul style="list-style-type: none"> Experienced travel professionals who like what they-we-do. 	<ul style="list-style-type: none"> Always glad to hear from you Take deviations and special requests in stride Deal cordially with our vendors You'll like doing business with us. We'll like doing business with you WIN-WIN



Letter of Intent

The following is a letter of intent for your working arrangement with Travel 2 Give, LLC. It is intended to outline the travel and billing services that Travel 2 Give will provide in support of your team travel program.

1. Travel 2 Give, a licensed and accredited travel agency headquartered in Knoxville, TN, will provide travel arrangements including, but not limited to, hotel accommodations for your travel teams, coaches, parents, cheerleaders and fans.
2. Travel 2 Give will handle all contracts, correspondence and distribution of information to travelers, parents, coaches, hotels and other travel vendors as necessary to manage the travel arrangements on behalf of your travel team.
3. Travel 2 Give will receive travel agency commissions from travel vendors in keeping with industry standard travel agency commission policies.
4. Within 30 days of Travel 2 Give's receipt of vendor commissions for services rendered to your travel team, Travel 2 Give will pay travel team 50% of the commission received by Travel 2 Give. In the case when Travel 2 Give is the Hosting Authority for a tournament that you are either the host or travel team, where both teams have agreements with Travel 2 Give, then commission received will be split equally (25% each) between the host team and the travel team. We will provide reconciliation with payment.
5. Travel 2 Give will maintain auditable records for three years after the date of sale. Travel team may audit Travel 2 Give's records related to their travel team/organization upon reasonable notice.
6. Travel Team acknowledges that third parties provide all travel services and that Travel 2 Give does not actually operate any travel services. Travel team/organization agrees to hold Travel 2 Give harmless from and against any claim against travel team/ organization that might be brought of any injury, death, property damage, or other adverse event occurring to any person who booked travel through Travel 2 Give.
7. Travel 2 Give and travel team/organization agree that all disputes arising under or in connection with the provisions of this agreement shall be resolved by reference to the laws of the state of Tennessee (excluding its conflict of laws rule) and that any lawsuit brought to resolve such a dispute shall be filed in a federal or state court in Tennessee having subject matter jurisdiction and venue over the matter. Travel Team/organization hereby agrees to waive any defense of lack of personal jurisdiction and to submit to the jurisdiction of such court.

We trust this is your understanding of the services that will be provided to you by Travel 2 Give. Please indicate your agreement by signing and returning one copy of this letter to the address above. Travel 2 Give appreciates your business and we look forward to forging a long and mutually beneficial relationship.

Name	Title	Team Name	Date
Travel 2 Give Corporate Representative	Marketing Representative		Date



TRAVEL TEAM COMMISSION CALCULATIONS

QUICK REFERENCE

Room Nights	Average Cost	Total Cost	Gross Commission @ 10%	Your Travel Team Commission Forecast
50	\$90	\$4,500	\$450	\$225
100	\$90	\$9,000	\$900	\$450
200	\$90	\$18,000	\$1,800	\$900
500	\$90	\$45,000	\$4,500	\$2,250
1000	\$90	\$90,000	\$9,000	\$4,500
2000	\$90	\$180,000	\$18,000	\$9,000
5000	\$90	\$450,000	\$45,000	\$22,500

Example: If your team uses 5000 room nights over a season, Travel 2 Give Sports will send you checks totaling \$22,500.

That's what we're talkin' about!



CONTACT SHEET

Team/Organization _____

Address _____

City _____ State _____ Zip Code _____

Phone _____ Fax _____

Email _____

Contact Person _____ Title _____

Make Checks Payable to: _____

Signature: _____ Date: _____

Print Name: _____ Title: _____

****Please fax this form with the letter of intent to 865-824-2777**

**Or mail to: Travel 2 Give
9111 Cross Park Drive, Suite D-200
Knoxville, TN 37923**